Course Type	Course Code	Name of the Course	L	T	Р	Credits
DC	NMSC595	Research Methodology and Statistics	3	0	0	3

## Course Objective

The main objective of this course is to introduce the basic concepts of research methodology and statistics to the students.

## **Learning Outcomes**

Students who complete this course will be able to understand and comprehend the basics of research methodology and statistics. They can apply them in their research/project work. This course will help them to select appropriate statistical methods to arrive at a suitable conclusion.

Unit No.	Topics to be Covered	Lecture Hours	Learning Outcome		
1	Introduction to business research; Defining the research problem and developing an approach. The designs of business research; Qualitative research tools, Concept of Secondary data, Surveys and observations; Causal research, experimental research concept.	9	Understand the concepts related to business research.		
2	The sources and collection of data: Measurement concept; Measurement scales; Questionnaire and instruments; Sampling design; Data collection, and Data preparation.	9	Understand the concept of scales, sampling and data collection techniques.		
3	Statistical data presentation, Measures of central tendency, dispersion, skewness, and kurtosis of distributions.	3	Understand the concept of data representation and basic statistical techniques.		
4	Concepts, random variables; Probability Distributions: Binomial, Poisson, Normal distribution	9	Understand the concept of probability distributions		
5	Statistical Estimation: Sampling distributions; Estimation: Point and Interval Estimates of mean and proportion.	6	To get familiar with statistical estimation.		
	Hypothesis Testing: Testing hypotheses of mean and proportion: one/two-sample tests; chi-square test; Analysis of variance (ANOVA)  Correlation and Linear Regression: Simple regression and correlation: Making inferences about population parameters	6	Understand the concept of hypothesis and the methods to test it.  Understand the relationship between two or more variables.		
	Total	42			

## Text Books:

- 1. Business research Methods (12e Edition), Zikmund, Babin, Carr, Griffin, Cengage
- 2. Statistics for Management, Levin & Rubin, Pearson Education Publication.

## Reference books

- 1. Business research methods, Marks Saunders, Prentice Hall.
- 2. Applied Statistics and Probability for Engineers, D. C. Montgomery and G. C. Runger, John Wiley & Sons.
- 3. Business Research Methods, Naval Bajpai, Pearson
- 4. Applied Business Ststistics, Ken Black, Wiley